#getthefireindustrygoing Exhibit at The Fire Safety Event 2021



THE UK'S FASTEST GROWING FIRE SAFETY EVENT

BOOK NOW FOR 2021

CO-LOCATED WITH







WETHE EMERGENCY SERVICES SHOW



BOOK YOUR STAND TODAY WWW.FIRESAFETYEVENT.COM

Welcome

Major players from across the fire safety industry descend to the fastest growing UK fire safety exhibition each year to engage with customers, demonstrate products, conduct face-to-face meetings and most importantly, make sales.

Returning September 2021, the exhibition promises to be the best yet, featuring CPD accredited seminars, a range of networking opportunities and live demo areas. FSE 2021 focused marketing campaign attracts a dedicated, fine-tuned network of buyers responsible for maintaining the very highest standards of fire safety management.

Through the power of exhibitions, Nineteen Group are committed to getting the industry, businesses, and the economy going. Our determined team will work alongside your marketing campaign to provide you with the dedicated tools and resources to support and future proof your business. **Our #getgoing campaign aims to unite our key sectors, drive opportunities and boost sales, leads and pipelines.**

Nineteen group have been working alongside the NEC to develop Venue Protect to ensure a COVID safe and secure venue for all our visitors, exhibitors and suppliers.



93%

of stand space already sold with 102% of exhibitors in 2019 participating again for 2021



87%

of exhibitors said FSE was very important to their business*

The Fire Safety Event is fast becoming the key Fire Industry exhibition to attend for both visitors and exhibitors a like. With it being held central to the UK at NEC it is accessible to all. Global Fire Equipment will be returning for the next show."

Global Fire Equipment

*Results taken from our independent customer satisfaction survey

as refreshing to meet so many installers and end users who use, trust, and recommend our products - the event provided a platform to target new faces within the fire and security industry." Safety Technology International

> 120+ exhibitors

Exhibitor benefits

#getthefireindustrygoing Exhibit at The Fire Safety Event 2021



ACCESS THOSE HARD TO REACH BUYERS, connect with influential decision-makers. condensing **six months' worth** of meetings in three days.



ENTER NEW MARKETS

through 6 co-located key industry events and meet new customers you may have not ever considered before.

CROSS-SHOW PROMOTION

helping you boost your brand,

kick-start your sales pipelines

and utilise an audience perfectly tuned to your target market.

NETWORK AND SECURE BUSINESS with thousands of professionals responsible for fire safety management.



A NATIONAL SHOW, providing the perfect platform to launch new products, solutions and services.



AN IDEAL OPPORTUNITY for ALL your regional sales people to do business.



PLAN AHEAD and utilise our dedicated matchmaking service connecting you to **REAL buyers** and influential decision-makers.

\sim	2
X	3
2	5

GENERATE NEW SALES LEADS, re-connect with existing customers and **open** pathways to new business.

Lead Media Partner











Industry Partners Include





WWW.FIRESAFETYEVENT.COM

Our visitors, your customers

Our primary aim is to ensure you can save time and money by having access to the highest quality audience. Our visitor profile that delivers attendance at every level of the buying chain all actively looking to source products for current, new and future projects. An average 72% of visitors had an average spend of over £50k* floors

Visitors by region

d 93% of stand space already sold with 102% of floorspace rebooked again in 2019.

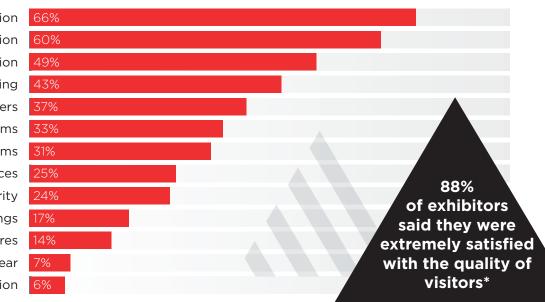
* Results taken from Explori survey 2019.

24% End 30% 20% User Installer/ North & Integrator Scotland 28% Consultant/ Specifier 39% 24% Midlands End Users 14% 4% East Anglia Manufacturers 4% <mark>3%</mark> Wales 26% Distributors South East 76% & London Trade South West

Who attends?

Areas of interest

Fire Prevention Fire Detection Passive Fire Prevention Emergency Lighting Extinguishers Suppression Systems Sprinkler Systems Testing & Approval Services Integrated Security Smart Buildings Alarm Receiving Centres Professional Clothing & Workwear Home Automation



WWW.FIRESAFETYEVENT.COM

Visitor Sample

Trade users

A F Electrical. Fire Engineer A&E Fire and Security Ltd, Fire Risk Assessor A2B Fire Risk Solutions, Fire safety consultant Abbot Fire Group, BD Manager ADC Fire Systems Limited, Director Alara Fire & Electrical Ltd, Director Aleron Fire Protection, Managing Director Allied Protection, Contracts Manager Alpine Fire Engineers Ltd, Business Development Arc Group London Limited, Head of FRA Avalon Insulation Services Limited, Project Manager BBC Fire, Engineer Supervisor Bespoke Detection Services Ltd, Director Blackbox Alarms, Engineer Supervisor Blues Electrical, Electrician Blues Fire and Integrated Services, Director Boden Fire and Security, Manager Bridge Fire & Security, Commercial Director Britannic Fire & Security, CEO Bryland Fire Protection Ltd, Managing Director Burke Passive Fire Protection, Self Employed Businesswatch UK Fire & Security, Sales Director **CBRE**, Fire Consultant Ceaton Security Service, Fire Division Manager Central Fire Systems Ltd, Director CFS Systems, Managing Director Chalfont Electrical Services Ltd, Director Churches Fire, Fire Safety Consultant Citation Fire and Electrical, Life Safety Engineer Codexfire Systems, Director

Compco Fire Systems Ltd, Operations Director Competent Electrical Ltd, Electrician Cornerstone Group, Managing Director Corrigan Fire and Security, Managing Director CSK Fire Protection Ltd, Director DACT F&S Ltd, Sales & Marketing Director Daemon Fire & Security, Estimating Manager Detection Supplies, Manager DMC Fire Risk Managent, Fire Consultant Domestic Sprinklers, Managing Director EC Fire LTD, Director Ecofix Electrical Services, Director Edmundson Electrical, Firetech Specialist Emcor UK, Fire and Security Director Evo Fire & Security, Account Manager Expert Fire Solutions Ltd, Director Fire & Safety Solutions Itd, Managing Director Fire Action Ltd, Director Fire Alarm and Safety Services TPG, Director Fire Crest Fire Protection Limited, Fire and Security Manager Fire Door Experts Ltd, Managing Director Fire Protection Association. Consultant Fire Safe Services Ltd, Sales Director Fire Technology Ireland, Director Fire-Rite UK LTD, Director Fraser Fire Alarms, Operations Director G4S, Regional Installation Manager GBS Fire protection, National Sales Manager

GMC Electrical Compliance Limited, Company Director

Griffiths AC & Electrical, Partner Guardian Fire & Safety, Managing Director Hall & Kay Fire Engineering, BDM Harold Jones Services, Fire Systems Manager Interserve FS (UK) Ltd, Technical Director IQS Security, Director

J W Simpkin Fire Protection Ltd, Managing Director Jamie Ballan Associates, Fire Safety Consultant JS Miller Distribution Ltd, Director K4 Electrical & Mechanical Services Ltd, Company

Director Key Fire & Security, Head of Systems Kilnbridge Ltd, Contract Manager Logic Fire and Security Ltd, Fire Risk Assessor London Bridge Associates, Fire Safety Consultant Marlowe Fire & Security, Procurement Manager McGoff & Vickers Fire & Security, Business Manager Mendip Fire and Safety Ltd, Director Neo Property Solutions Limited, Managing Director

North West Fire Prevention, Contact Manager Oglivie Fire Protection Ltd, Operations Optimum Drywall Systems, Fire Manager Overton Electrical Services, Fire Alarm Design Engineer

Pacific Security Systems, Managing Director Phoenix Fire Protection, Director Pyro Fire Services, Fire Safety Consultant Reflex Systems Ltd, Fire Systems Business Manager RJG Fire safety, Fire Safety Consultant Russell Fire and Security, Fire Alarm Enginner Safefire Ltd, Owner

Saracen Fire Protection, Director SCH Fire Safety Ltd, Fire Safety Consultant Secom, Fire Sales Consultant

Sps Security, Director STS Distribution Ltd, Managing Director Syncro Fire and Security LTD, Customer Support

Manger T L Fire-Security Systems, Director

The Firehouse Group, Director Thompson Group, Fire Safety Manager Total Integrated Solutions Ltd, Head of Fire Division

Trinity Fire, Director Truvision Fire & Security, Director

TUFF Security, Managing Director

UK Firesafe, Fire engineer

Vale Fire and Security Ltd., Managing Director VOCA Fire Protection, Sales Director Walker Fire UK Ltd, Fire alarm engineer White Rose Fire Safety, Consultant

End users

A2Dominion Housing Group, Director of Property Services

Activate Learning, Group health and safety officer Agilent Technologies, Estates and H&S Manager Amazon, RME Area Manager

Birmingham Airport Limited, Fire Safety Manager Birmingham City University, Building Surveyor Birmingham NHS, Fire Safety Manager Boots, Project Manager

BRE Global, Customer Relationship Manager British Council, Global Fire Safety Adviser BT, BT Workplace Fire Safety Specialist Canary Wharf Group, Deputy Head, FSE

Coventry and Warwickshire Partnership NHS Trust, Fire Safety Adviser

Defence Fire and Rescue, Fire Station Manager DEFRA, H&S Manager

Department for Education, Construction Manager East Devon District Council, Compliance Surveyor East Midlands Airport, Head of HS and Fire Safety East Midlands Housing Association, Asset and Assurance Manager

Element, Survey Manager

Elysium Healthcare, Support Services Manager Fexco Property Services, Head of Health and Safety First Choice Homes Oldham, project manager Gentex Corporation (Europe), Technical Support & Facilities Manager

Golden Lane Housing, Compliance & Services Manager

Govia Thameslink Railway, Fire and Emergency Planning Manager

Haringey Council, Head of HRS

Heathrow Airport, Safety & Compliance Manager Her Majesty's Courts and Tribunals Service, Health, Safety, Fire and Security Manager. HMRC Estates, Fire Safety Manager Home Group Itd, Fire Safety Manager International Racecourse Management Ltd, Managing Director

Interserve, Head of Compliance Jaguar Land Rover, Senior Manager King Edward V1 College, Estates Manager kuehne Nagel, National Compliance Mgr Laing O'Rourke, Senior H&S Advisor

Live Nation, Property Manager London Gatwick Airport, Chief Fire Officer Manchester Airport Group, Head of Fire Safety Manchester University NHS Trust, Fire Safety Advisor

McDonald's Restaurants Ltd, Fire & Safety Office MOD, Safety and Environmental Assurance Manager MOD Amey plc, Fire Safety Technical Lead National Trust, Heritage Fire Specialist NBI Partnership, Facilities Manager Network Homes, Head of Technical Network Rail, Building Services Asset Engineer NHS, Fire Safety Manager NHS Property Services, Building Assurance

Specialist Northampton Healthcare Foundation Trust, Estates Technical Compliance Officer

Northern Devon Healthcare NHS Trust, Fire & Security Advisor

Nottingham Trent University, SHEQ Manager Ofsted, Health & Safety Advisor Peabody Housing, Building Safety Manager

RAF, ESM Regency, Health and Safety Manager Rentokil Initial, SHEQ Manager UK

Royal Air Force, Fire Safety Manager Royal Botanic Gardens Kew, Estates Compliance & Fire Safety Manager Salvation Army Trading Company, Health and Safety Advisor

Sanctaury Group, Fire Risk Surveyor

Sanctuary Housing Group, Head of Planned Works SCS Group, SHEQ Oficer

Securitas / Airbus UK, Watch Manager

Sheffield Teaching Hospital, Fire Safety Manager South Warwickshire Foundation Trust, Fire Safety Advisor

South West Yorkshire NHS Trust, Fire Safety Adviser

Stroud District Council, Compliance and Assurance Manager

Swindon Borough Council, Fire Safety Manager Tamworth Borough Council, Senior Compliance Officer

The Co-Op Group, Regional Facilities Manager Three Rivers District Council, M&E Engineer Tunstall Healthcare UK LTD, National Installation Manager

Unitas Wholesale, Senior Project Officer University College London (UCL, Fire Safety Manager

University of Lincoln, Compliance Officer University of York, Land & Buildings Manager Vue Entertainment, National Facilities Manager Wandle Housing, Compliance Manager Wates Construction Ltd, Preconstruction Design Director

Way of Life Management, Operations and Compliance Manager

West Midlands Fire Service, Watch Commander Wye Valley NHS Trust, Security Manager Young Foundations, Head of Estates & Health & Safe

*Actual visitor sample n200 FSE visitors

Marketing Benefits

Our tailored marketing package is included for all exhibitors to ensure you have a successful experience pre-event, onsite and post show!

Benefit from our well-established network and contacts of 150,000+ fire safety professionals through our comprehensive marketing plan, tailored for maximum engagement across all media platforms.





Online exposure as soon as you sign up!

Populate your personal online profile featured on our website. Upload logos, showcase your products, select product categories, submit press releases, videos and case studies – all easily accessible to visitors browsing our site and planning their visit.



Downloadable marketing materials

Easy access marketing tools and banners so you have everything you need at the click of a button to promote your presence at the show.



Your content goes further

Upload unlimited press releases, products, videos and case studies to your online profile to ensure visitors have the best information about your products. We then use your content to promote and generate leads across our platforms and within our monthly newsletters.



Social media

Exhibitions thrive off social encounters, face to face meetings and networking but this isn't limited to the physical event. Our social media accounts are continually pushing out the latest exhibitor news, products and updates taken directly from your online exhibitor profile to drive interaction, raise brand awareness and start conversations before the event.



PR Support and press coverage

We work with a range of leading industry bodies, publications, associations and media who are at the forefront of fire safety. Working alongside us to distribute, promote and share the latest updates in the industry giving you added exposure and extending your brand reach. Worth £499+ VAT per month. We are offering FREE for ALL 2021 exhibitors



Our unique visitor matchmaking service engages our quality buyers with the products, services or technologies they require. Our dedicated team engages with the entire visitor database to promote your products, identify spending power, start the conversation and connect them directly with your sales team.

Find out more www.nineteengroup.com/connect-plus



WWW.FIRESAFETYEVENT.COM

Stand Packages

Space only

 $\pm 369/m^{2} + VAT$

Standard Shell Scheme

£399/m² + VAT

Includes shell, carpet & nameboard

Enhanced Shell Scheme

 $\pm 419/m^{2} + VAT$

(all inclusive) Shell scheme, name board, lighting, carpet, 500W electric socket, stand cleaning

Contact us today

Tristan Norman **Event Director** E: tnorman@nineteen-events.com M: +44(0)7552 237848

Neema Sharma **Commercial Manager** T: +44(0)20 3048 3218 E: nsharma@nineteen-events.com

JOIN THE

(in) Fire Safety Events CONVERSATION

@FireSafetyEvent

/FireSafetyEvent

#FSE2021

www.firesafetyevent.com



Central House 1 Alwyne Road Wimbledon SW19 7AB United Kingdom

#getthefireindustrygoing #aettheeconomvaoina

aprilia